

Business Development Manager (m/f/d)

Innovative diagnoses and therapies tailored to each individual patient

Simq is a certified simulation service provider and software manufacturer in the field of medicine and medical technology and is one of the pioneers of in-silico medicine.

We support medical device manufacturers in their digital transformation and jointly develop innovative software solutions for a wide range of application areas based on our platform. This allows diseases to be detected earlier, therapies to be improved, and medical devices to be made safer.

Become part of a story that will have a big impact on the healthcare of tomorrow as Business Development Manager (m/f/d) in full-time as soon as possible.

Your tasks

- You advise and inspire customers for our software solutions and services
- You know the requirements and challenges of bringing new technologies to market
- You drive the constant development and implementation of new business ideas
- We conduct feasibility studies with customers to jointly develop innovative medical products
- You will help us to promote Simq, represent us at conferences and speak to customers at events

Your background

- University degree in business or engineering
- At least 2 years of experience in business development or sales
- Ambitious and persistent pursuit of your goals. You find it easy to network and build new strategic contacts
- Network from the B2B area medical technology/medicine advantageous
- You enjoy working in an international context and speak fluent German and English
- You are a strong communicator and confident in dealing with customers - strong presentation skills required

What you can expect

- **Personal responsibility:** realization of your own ideas through short decision-making processes
- **Security:** ambitious start-up with secure financing
- **Professional development:** plenty of room for professional and personal training and development incl. advanced training courses
- **Flexible working:** a secure job with flexible working hours & home office
- **Attractive compensation package:** Competitive salary with variable component and company pension plan
- **Unique corporate culture:** a pleasant, very cooperative working atmosphere with short decision-making processes and flat hierarchies

Ready to revolutionize medicine with us?
Tell us why exactly you should support us in this process. Send us your application documents, preferably by e-mail, stating the possible starting date and your salary expectations, to:

application@simq.de

Simq GmbH
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We are looking forward to meeting you!